

# Pharmacy Rebate Intelligence Dataset

## PRID v2.0 — Business Glossary

### Business Glossary

#### WAC

Wholesale Acquisition Cost — the manufacturer's list price before rebates or discounts.

#### Gross-to-Net

The difference between WAC and the net price after all rebates and discounts; a key measure of drug pricing transparency.

#### Base Rebate

The standard manufacturer rebate paid on all utilization of a drug on a plan's formulary.

#### Market Share Rebate

An incremental rebate paid when a drug achieves a specified market share threshold within a therapeutic class.

#### Formulary Tier

The level of coverage assigned to a drug on a plan's formulary, determining patient cost-sharing.

#### PBM

Pharmacy Benefit Manager — an intermediary that manages prescription drug benefits for health plans.

#### Step Therapy

A payer requirement to try lower-cost drugs before approving more expensive alternatives.

#### Performance Guarantee

A rebate contract where the manufacturer guarantees clinical outcomes and pays back if not achieved.

#### Adherence Rate

The percentage of patients who take their medication as prescribed over a defined period.

#### GTN Discount

The total gross-to-net discount representing all rebates, fees, and adjustments from WAC to net price.